

Course Speaker

Lena Sisco, is a former Naval Intelligence Officer and a certified military Interrogator with the Department of Defense, who specializes in strategic non-accusatory interview methods.



The methods she has developed have proven successful since she began using them while deployed at Guantanamo Bay. Her skills include reading body language, understanding congruent and non-congruent behavior, techniques in elicitation as well as, statement analysis. The techniques she developed played an important role in obtaining the truth from suspected terrorists, criminal suspects, witnesses, and civil litigants. She has shared these skills in training multiple branches of law enforcement throughout the United States, various military special operations personnel, as well as the Offices of Naval and Defense Intelligence Agencies. She's partnered with the FBI, and NCIS in HUMINT collection activities.

Lena founded "The Congruency Group" in October 2013, holds a Master's Degree in Archeology from Brown University and a Bachelor's Degree from the University of Rhode Island, in Anthropology. She has authored three books, "You're Lying", Secrets from an Expert, "Marine Scout Snipers", True Stories of Marine Corp Snipers, and "Honest Answers", Interview and Negotiation skills to get the truth. She has been a deceptive analysis expert on the Emmy nominated TV show, "Couples Court with the Cutlers", a former TED'x speaker, a Senior Body Language Institute Train-the-Trainer instructor, and keynote speaker for several law enforcement groups and organizations throughout the United States.

Investigative Concepts, LLC
1700 Styron Lane
Virginia Beach, VA 23464



Investigative Concepts, LLC

"Professional Training by Experienced Professionals"

Strategic Law Enforcement Interview Course (SLIC)

When: March 11 - 13, 2024

Location: Southlake Police Department

100 E. Dove Road

Southlake, Texas 76092

Registration: \$395.00 (per person)

Course material, handouts, breaks &
Certificates of completion included with
registration

**For additional seminar information, credit
card payment please contact Donnie Norrell
@ 757-477-2388**

Course Description

This “hands on, non-accusatory” interview course focuses on using strategies and questioning techniques to learn truthful information, motives, and intent, NOT just confessions! Lena Sisco shares her methods with participants on how to recognize and assess deceptive verbal & nonverbal indicators, as well as indicators to identify both congruent and incongruent behavior. She provides techniques for learning how to remain objective, focused, and emotionally in control while gaining trust, and building the rapport necessary to lead to the breaking point of telling the truth, eliminating the potential for “false confessions”! Participants will engage in practical exercises which include analyzing videos, building time-lines, eliciting information from strangers without questioning, build observation awareness, accurately read body language, as well as use the “rules of grammar” to discover the truth in written statements.

This training will enhance the skill set of even the most “seasoned investigator”!

Who Should Attend

Patrol Officers, FTO’s, Detectives, Background, Internal Affairs & Arson Investigators, Polygraph Examiners and Supervisors of all levels.

Day 1

07:30 - 08:00	Registration & Welcome Comments
08:00 - 12:00	Planning Non Accusatory interviews Body language awareness, Cognitive overload
12:00 – 13:00	Lunch (on your own)
13:00 – 16:00	Rapport Building, Elicitation techniques & Class Assignment

Day 2

08:00 -12:00	Effective Questioning Techniques
12:00 -13:00	Lunch (on your own)
13:00 -16:00	Nonverbal Indicators of Deception Practical exercises

Day 3

08:00 -12:00	Verbal Indicators of Deception Statement Analysis
12:00 -13:00	Lunch (on your own)
13:00 – 15:45	“Hot Seat” and Practical Exercises
15:45 - 16:00	Closing Comments, Evaluations & Course Certificates

How to Register

Online www.investigativeconceptsllc.com

Mail To: Investigative Concepts, LLC
1700 Styron Lane
Virginia Beach, VA 23464



\$395.00 per attendee, includes all course material,
handouts, breaks & certificates

All checks payable to: Investigative Concepts, LLC

A 4% processing fee will be added for all credit card payments

AGENCY ID REQUIRED @ CHECK IN

Attendee Names

1. _____

2. _____

3. _____

4. _____

Agency: _____

Address _____

City _____ State _____ Zip _____

Work Phone _____

Cell Phone _____

Email: _____